



Next-Generation Biosurfactants for High-Performance, Sustainable Industrial Solutions



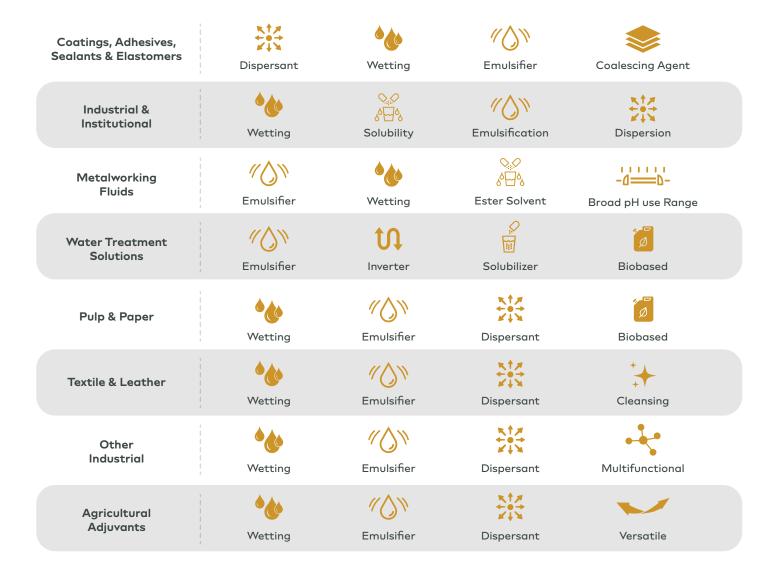




Formulating the Future

Amphi [®] M	NEW! Amphi® CL	NEW! Amphi® CH
Low HLBLow/no foam	Low HLBLow/no foam	High HLB Medium foaming
HydrophobicExcellent degreaserTSCA-certified	HydrophobicExcellent emulsifierTSCA-pending	HydrophilicExcellent detergentTSCA-pending

Applications



Innovation in Industrial Applications

What are biosurfactants?

Biosurfactants are a category of biobased surfactants. These organic molecules lower surface tension between liquids to improve water movement. They provide unparalleled health, safety and environmental effects.

Amphi[®] ingredients are fermentation-produced and utilize the unique properties of sophorolipids (SLP)—a type of biosurfactant in the glycolipid class. They are USDA certified as 100% biobased and made from renewable raw materials with a low carbon footprint.

Sophorolipids are not just biosurfactants—they are versatile, multifunctional, sustainable ingredients with multiple properties and areas of application.

What are their benefits?



No Prop 65 issues & no 1,4-dioxane



Palm oil free & non-GMO



USDA Certified 100% biobased & readily biodegrable



Low carbon footprint

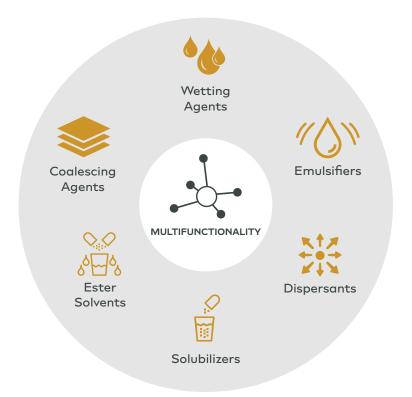
Why haven't they been used?

Costly production methods with limited volume capacities restricted the use of biosurfactants across industrial applications, until Locus Ingredients developed an innovative fermentation process that solved these challenges.

Using unique, modular production, Locus Ingredients can optimize the creation of high-performance biosurfactant ingredients at significantly lower costs.

Attributes

- Wide HLB 6−12
- Surface tension reduction
- ✓ Low CMC
- Non-ionic and anionic character



Replacement Opportunities

	Amphi [®] M	Amphi [®] CL	Amphi [®] CH
Sorbitan Esters	• •	• •	\otimes
Fatty Acid Esters	• •	• •	\otimes
Glycerol Esters	•	•	\otimes
Sucrose Esters	\otimes	\otimes	•
Long Chain APG	••	•	•••
Short Chain APG	• •	•	•••
Low Mol Alcohol Ethoxylates	•••	••	•
High Mol Alcohol Ethoxylates	\otimes	\otimes	•••
SLS	•••	•••	•••
SLES	•••	•••	•••
NPE/APE	•••	•••	•••
Sarcosinates, Taurates, Glutamates	•••	•	•••
Alkanolamides	•••	•••	•••
Betaines	•••	•••	•••

Key				
\otimes	Not Applicable			
•	OK			
••	Performs			
•••	Outperforms			

Specifications

Effective Date: January 9, 2023

Parameter	Test	Amphi [®] M	Amphi [®] CL	Amphi [®] CH
Appearance	QC 017	Translucent to clear, amber liquid	Translucent to clear, amber liquid	Translucent to clear, amber liquid
Odor	QC 016	Odorless to slight acidic or sweet smell	Odorless to slight acidic or sweet smell	Odorless to slight acidic or sweet smell
Total sophorolipid content (wt%)	QC 023	≥50	≥50	≥50
Residual oleochemicals (wt%)	AC 002	≤5	≤5	≤5
pH at 0.1% in DI water	QC 005	4.0-5.5	4.0-5.0	4.5-5.5